

Gansler Expands Existing Policy on SPI



ACQUISITION AND
TECHNOLOGY

THE UNDER SECRETARY OF DEFENSE
3010 DEFENSE PENTAGON
WASHINGTON, D.C. 20301-3010

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MEMORANDUM FOR SECRETARIES OF THE MILITARY DEPARTMENTS
CHAIRMAN OF THE JOINT CHIEFS OF STAFF
UNDER SECRETARY OF DEFENSE (COMPTROLLER)
ASSISTANT SECRETARY OF DEFENSE (COMMAND,
CONTROL, COMMUNICATIONS AND INTELLIGENCE)
GENERAL COUNSEL OF THE DEPARTMENT OF DEFENSE
INSPECTOR GENERAL OF THE DEPARTMENT OF DEFENSE
DIRECTOR, OPERATIONAL TEST AND EVALUATION
DIRECTORS OF THE DEFENSE AGENCIES

SUBJECT: Corporate Councils

The Single Process Initiative (SPI) has resulted in the formation of industry-initiated Corporate Councils by several companies, designed to provide leadership for corporate-wide initiatives, strengthen the relationship with the Department, and elevate SPI proposals for corporate-wide endorsement and implementation. These Corporate Councils offer the Department of Defense an opportunity to communicate with key suppliers on global acquisition reform initiatives. This memorandum expands existing policy on SPI to provide guidance on the Department's relationship with Corporate Councils.

Empowerment of the DoD component representatives, who interface with the Corporate Council, by the Component Acquisition Executive and establishment of a charter is critical. Corporate Councils provide an interface between company representatives and senior component, Office of the Secretary of Defense, Defense Contract Management Command, Defense Contract Audit Agency, and, in some cases, National Aeronautics and Space Administration and Federal Aviation Administration representatives.

The corporate block change process depicted in the attached narrative and flowchart is built on existing SPI authority and designates the Defense Contract Management Command as the Department of Defense lead to implement this process. The goal of this process is to accelerate the rate of acquisition reform across the defense industrial base. Corporate Councils can also facilitate resolution of disagreements, encourage consensus, and elevate and resolve issues. Corporate initiatives can either be SPI proposals or other corporate endeavors designed to achieve efficiencies for the company and ultimately produce savings for the government.

I anticipate Corporate Councils will go a long way toward achieving our goal of civil-military integration. I look forward to your full support for these Councils.

Attachments
As stated

cc:
Administrator, National Aeronautics and Space
Administration
Administrator, Federal Aviation Administration

Editor's Note: To download the attachment to this memorandum, go to <http://www.acq.osd.mil/ar/#sat1> on the Defense Acquisition Reform Web site.